OF ENGINEERS AL ELEMN TO SWARE

Malla Reddy College of Engineering & Technology



(Autonomous Institution-UGC, Govt of India)
School of Computational Intelligence

Report of the Program

1. Title of the Activity: Angel Investment/VC Funding Opportunity for Early-Stage Entrepreneurs

2. Quarter in which activity is conducted: Q4

3. Category of the activity : IIC Calendar

4. Program Type (Level and event type-

refer Level Description Sheet) : Level 2 – Seminar

5. Program Theme: Attracting Investments for Start-Ups

6. Date & Time : 03-08-2024 & 10:00 AM onwards

7. Duration (in Hours) : 9 Hrs
8. No of Student Participants : 118
9. No of Faculty Participants : 04

10. No of External Participants : Nil

11. Expenditure incurred (if any) : Rs. 5000/-

12. Mode of Delivery : Offline

13. Any Other Remarks : Nil

14. **Objectives of the Activity**: The session aimed to motivate students towards attracting funds or investment for entrepreneurship projects. The goal was to understand the thought process of Angel Investors and Venture Capitalists. The significance of entrepreneurship lies in proving long-term profits in the start-up ideas to the investors.

15. Benefits in terms of learning/Skill/Knowledge obtained:

- The Resource Person has shared the similarities and differences between Angel Investors and Venture Capitalists in terms of investments and returns.
- At first, he explained the flexibility of starting a start-up and also emphasized on selecting a suitable problem statement.

- Then, he delineated the importance of patenting the idea and also making sure of not giving ownership rights to the shares beyond 50%.
- Next, he categorized of pooling of funds into pension funds, corporation funds, equity exchange etc.
- He stressed the importance of understanding "Investors Offerings" document completely before signing a legal agreement.
- Then, he marked out the example of the cool drink "Gold Spot" from the Indian market by the affordability strategy employed by the organization "Coca-Cola" in the late 1990's.
- Lastly, he advised everyone to grasp the ground reality before making timely decisions by exemplifying the once Mobile segment leader "Nokia".
- Then he signed off the speech by his piece of advice to become a lucrative idea generator.
- The event is able to impel the students to protect and get their ideas attracted by the investors.

Web Links:

> X—

https://x.com/MRCET_official/status/1824450330005750241?t=HOUUG5ineeHMHQ3ZqqFvYA&s=08

> Instagram—

https://www.instagram.com/p/C-SINxAvIwH/?igsh=ZmVjcmd4amJ2OGQx&img_index=1

> Facebook—

 $\frac{\text{https://www.facebook.com/story.php?story}}{\text{mibextid=xfxF2i\&rdid=Od3xrQlo914E418o}}$

Enclosures

The event started at 10:00 AM in Block 4, 2nd floor, Abdul Kalam Seminar Hall on August 03rd, 2024. Dr. T. Venugopal, Dean (Student Affairs) and Dr. D. Sujatha, HoD CI of MRCET took the charge and addressed the gathering about the session.











